

LIVESTOCK AUCTIONEER

A livestock auctioneer sells animals at public auctions.

WHAT RESPONSIBILITIES WILL I HAVE?

- Must be familiar and knowledgeable of livestock animal terminology
- Point out desirable qualities of livestock on sale including age, breed, weight, etc.
- Auction animals off at public sales and auctions
- Spot and signal bids from audience members
- Declare winners of animals and direct them to purchase site
- Maintain crowd control
- Assign lot numbers to animals and direct handlers or pen riders where to send animals
- Tag or mark animals for identification in sale ring
- Complete various paperwork and record keeping tasks on sale animals



WHAT EDUCATION & TRAINING IS REQUIRED?

Associate's degree in animal science is preferable; you must be licensed by the state and attend auctioneering school programs

THE FOLLOWING HIGH SCHOOL COURSES ARE RECOMMENDED...

Agricultural education, biology, anatomy, animal science, business courses, personal finance, mathematics

TYPICAL EMPLOYERS

Sale barns or auction companies; may be self-employed

FUTURE JOB MARKET/OUTLOOK



SUGGESTED PROFESSIONAL ORGANIZATIONS & ASSOCIATIONS

- National Auctioneers Association
- Certified Auctioneers Institute
- Livestock Marketing Association

AVERAGE ANNUAL FULL-TIME SALARY

\$43,000