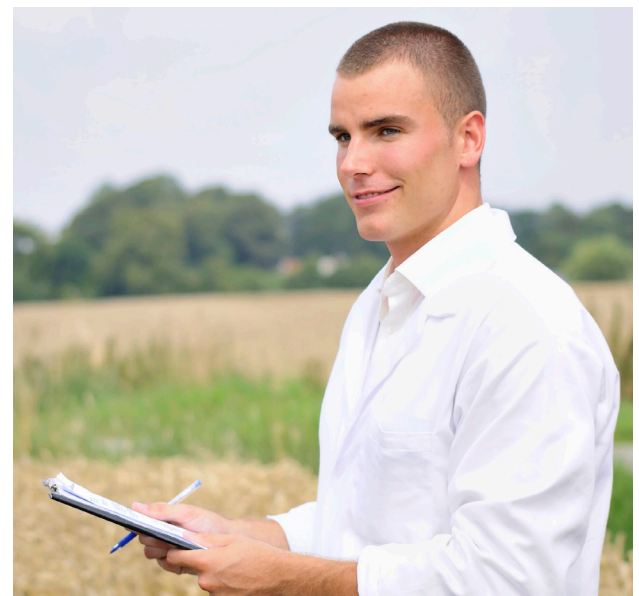


CERTIFIED APPRAISER

A certified appraiser evaluates and places a monetary value on items as needed for situations like division of properties, appraising conservation easements, valuing agribusinesses, estate planning and establishing value for potential sale of various items in relation to agriculture. Certified appraisers are also responsible for extracting data from highly developed internal and external sources to deliver insightful and innovative customer strategy and solutions.

WHAT RESPONSIBILITIES WILL I HAVE?

- Prepare accurate appraisal reports of both real and personal property
- Conduct appraisals utilizing the cost, sales and income approaches to value
- Responsible for analyzing specific data in order to confirm value or determine risk
- Extract data from internal and external sources to provide insightful and innovative customer strategy and solutions
- Ensure that changes to all Federal Appraisal Regulations (FIRREA) are promptly communicated and appraisal policies and procedures are revised as necessary
- Act as primary contact with federal regulators and both internal and external auditors
- Conduct collateral evaluations including site inspections for environmental risks
- Develop new business/clientele
- Utilize mathematical tools and processes to analyze data



WHAT EDUCATION & TRAINING IS REQUIRED?

Associate's or Bachelor's degree in agricultural business, economics, marketing, or a commodity-specific area

THE FOLLOWING HIGH SCHOOL COURSES ARE RECOMMENDED...

Agricultural education, science, geography, mathematics

TYPICAL EMPLOYERS

Agricultural lending companies, appraisal firms, law firms, insurance companies, and state and federal government agencies; you may also be self-employed

FUTURE JOB MARKET/OUTLOOK



SUGGESTED PROFESSIONAL ORGANIZATIONS & ASSOCIATIONS

- American Society of Farm Managers and Rural Appraisers
- American Society of Appraisers
- National Association of Independent Fee Appraisers

AVERAGE ANNUAL FULL-TIME SALARY

\$57,000