

CARCASS MERCHANTISER

A carcass merchandiser, or a meat merchandiser, is responsible for the sale and merchandising of animal carcasses (most often pork and beef) by working closely with livestock graders.

WHAT RESPONSIBILITIES WILL I HAVE?

- Know and understand USDA grading standards and company merchandising specifications
- Determine whether or not USDA grading on each carcass is in line with company standards
- Evaluate carcasses using grading data and the hide color collected from slaughter
- Utilize camera vision grading
- Determine how carcasses will be merchandised by factors such as Quality Grade, Yield Grade, weight range, ribeye area, breed type, and candidacy for branded programs (i.e. Certified Angus Beef)
- If determined that grading is inaccurate or unjustified, request re-grade from official livestock graders
- Correlate grading with other sales professionals
- Assist in merchandising meat products to food and meat retailers
- Sort and group carcasses according to customer and retailer wants
- Assist in areas of sales, credit, billing, training, and invoicing
- Maintain refrigeration, spacing of carcasses, ribbing, and lighting in grading areas, reporting any discrepancies to the appropriate personnel



WHAT EDUCATION & TRAINING IS REQUIRED?

Bachelor's degree in animal science, meat science, agriculture, or a related field

THE FOLLOWING HIGH SCHOOL COURSES ARE RECOMMENDED...

Agricultural education, animal science, biology, anatomy, business courses, mathematics

TYPICAL EMPLOYERS

Livestock production, processing, and sales organizations

FUTURE JOB MARKET/OUTLOOK



SUGGESTED PROFESSIONAL ORGANIZATIONS & ASSOCIATIONS

- American Association of Meat Processors
- National Meat Association

AVERAGE ANNUAL FULL-TIME SALARY

\$62,000