

# SUPPLY CHAIN MANAGER

A supply chain manager is responsible for the management of goods, materials, services and/or equipment of either a division of a company, or an entire company.

## WHAT RESPONSIBILITIES WILL I HAVE?

- Work directly with operations/co- packer operations and supply planning to ensure demand and inventory targets are met
- Undertake major contract negotiations within the approved pricing policy and establish service programs to match the company's requirements
- Contribute to the development of established supply policy and procedures
- Prepare reports and communicate inventory measurements to management
- Develop and monitor distribution requirements plans, initiate priorities based on customer needs and production availability
- Work closely with sales, marketing and customer service to identify proactive inventory adjustments in support of both sales and operational targets
- Maintain documentation and operating procedures for demand/ supply planning process and related systems
- Actively participate with contract manufacturing, finance, sales/ marketing, research and development and project managers towards new product development and launch
- Proactively facilitate and recommend re-engineering, best practices & consensus between the following areas: supply chain, sales/ marketing, operations, finance and IT
- Work closely with plant operations and material managers towards the accurate and timely distribution of products
- Audit supply companies



## WHAT EDUCATION & TRAINING IS REQUIRED?

Bachelor's degree in supply chain management or other agricultural business degrees

## THE FOLLOWING HIGH SCHOOL COURSES ARE RECOMMENDED...

Agricultural education, mathematics, statistics, business courses

## TYPICAL EMPLOYERS

Seed, chemical, pharmaceutical, food production, and equipment manufacturing companies

## FUTURE JOB MARKET/OUTLOOK



## SUGGESTED PROFESSIONAL ORGANIZATIONS & ASSOCIATIONS

- Supply Chain Management Association
- Council of Supply Chain Management Professionals
- The Distribution Business Management Association

## AVERAGE ANNUAL FULL-TIME SALARY

\$100,000