

REAL ESTATE MANAGER

Real estate managers in the agricultural industry are responsible for overseeing and supporting a company or business's real estate strategies by managing all aspects of real estate transactions.

WHAT RESPONSIBILITIES WILL I HAVE?

- Organize and manage the company's real estate portfolio through developing and following standardized processes, providing guidance on evaluating real estate strategies and negotiating the business term
- Assist with mergers, acquisitions, divestitures and leasing
- Provide real estate related consultation and coordinate the processes for acquiring and developing land
- Responsible for lease administration and real estate database management
- Develop and manage relationships with third party real estate providers
- Collaborate with other corporate functions ensuring real estate processes are aligned and followed
- Facilitate the negotiation of real estate incentives and tax appeals
- Consult on construction projects pertaining to property acquisition and expansion
- Assist business in preparing and presenting operational and capital budgets for real estate related activities



WHAT EDUCATION & TRAINING IS REQUIRED?

Bachelor's degree in agricultural business, economics, or a related field is required

THE FOLLOWING HIGH SCHOOL COURSES ARE RECOMMENDED...

Agricultural education, advanced mathematics, personal finance, computer and business courses

TYPICAL EMPLOYERS

Medium to large-scale agricultural companies and agricultural lending organizations

FUTURE JOB MARKET/OUTLOOK



SUGGESTED PROFESSIONAL ORGANIZATIONS & ASSOCIATIONS

- National Association of Farm Managers & Rural Appraisers
- National Association of Realtors
- Realtors Land Institute

AVERAGE ANNUAL FULL-TIME SALARY

\$80,000