

# LOGISTICS & SUPPLY CHAIN MANAGER

Those in Logistics and Supply Chain Management positions are responsible for overseeing the execution of factory or customer deliveries, freight quotations, onsite pickup, and overflow and direct-to-port. They also are in charge of implementing the contractual, regulatory and strategic supply chain goals of a company.

## WHAT RESPONSIBILITIES WILL I HAVE?

- Develop and manage a logistics plan for the business unit, including road, rail and coastal shipping transportation, to develop least cost supply chain strategies, short and medium term
- Review sources of supply and service provider contractual terms in order to develop alternatives if required
- Develop the plan to ensure least cost path for material management
- Utilize freight and product storage contracts, key customer and supplier records of performance and sales/supply information
- Proactively manage the delivery/receivable schedule to meet sales and purchase contractual terms
- Proactively manage product deficiencies, including reordering, rejection, breakdowns, contamination, delays etc.
- Set guidelines to ensure that goods, materials or services purchased are of the quality specified □Undertake major contract negotiations within the approved pricing policy and establish service programs
- Utilize measurement processes to schedule service
- Address issues if economies are not exercised to achieve schedules to meet delivery requirements
- Budget responsibility for the department
- Proactively work with the logistics team for agreed timing of services



## WHAT EDUCATION & TRAINING IS REQUIRED?

Bachelors or Master's degree in agribusiness, economics, logistics, or supply chain management

## THE FOLLOWING HIGH SCHOOL COURSES ARE RECOMMENDED...

Agricultural education, business courses, mathematics, geography, accounting, computer courses

## TYPICAL EMPLOYERS

Integrated animal production companies, seed/fertilizer/chemical dealers/producers, food production companies and equipment manufacturers

## FUTURE JOB MARKET/OUTLOOK



## SUGGESTED PROFESSIONAL ORGANIZATIONS & ASSOCIATIONS

- American Soybean Association
- National Corn Growers Association
- Association of Agriculture Economist

## AVERAGE ANNUAL FULL-TIME SALARY

\$73,000