

# LIVESTOCK BUYER

Livestock Buyers sell, buy, and select livestock for individuals and companies.

## WHAT RESPONSIBILITIES WILL I HAVE?

- Identify livestock acquisition opportunities on a daily basis and secure budgeted throughput levels by offering a range of pricing, hedging and service alternatives to growers in the designated region
- Negotiate price with growers and suppliers
- Prepare regular reports for analysis by management on competitor activity, purchasing trends and complaints/queries concerning products
- Recommend solutions to problems involved in the preparation of contracts and negotiations with customers
- Schedule transportation for animals
- Advise growers regarding care and maintenance of livestock to ensure safe and efficient production
- Visually inspect animals for carcass characteristics
- Stay up-to-date regarding market conditions and animal supply
- Transfer information to the scale house coordinators for price reporting and scheduling purposes
- Ensure USDA and Packers & Stockyard Administration regulatory guidelines are being met



## WHAT EDUCATION & TRAINING IS REQUIRED?

An Associates or Bachelor's degree in animal science, agricultural business or marketing

## THE FOLLOWING HIGH SCHOOL COURSES ARE RECOMMENDED...

Agricultural education, biology, animal science, business courses, mathematics

## TYPICAL EMPLOYERS

Food production companies, contract growers with integrated production facilities, auctioneer companies; may be self-employed

## FUTURE JOB MARKET/OUTLOOK



## SUGGESTED PROFESSIONAL ORGANIZATIONS & ASSOCIATIONS

- National Cattlemen's Beef Association
- Dairy Farmers of America
- American Society of Animal Science
- National Pork Producers Council

## AVERAGE ANNUAL FULL-TIME SALARY

\$44,000