

BLOODSTOCK AGENT

Bloodstock agents are hired to buy and sell horses for breeding and racing.

WHAT RESPONSIBILITIES WILL I HAVE?

- Assist owners in evaluation of horses based on pedigree and either provide appraisal or determine asking price
- Visit farms that breed horses to select foals for purchase
- Acquire shares in stallions on owner's behalf
- Meet with potential buyers to discuss their needs and determine which horse or horses would best fit them
- Attend auctions and bid on behalf of clients
- Facilitate the process of purchasing horses including determining commission and establishing credit
- Recommend equine veterinarians, boarding facilities and trainers to patrons
- Also advise clients according to their purpose for their horse (i.e. mating recommendations, racing plans)
- Determine when breeding horses are failing and notify owners
- Maintain records of purchases and sales
- Remain abreast of changes in the horse market and industry trends



WHAT EDUCATION & TRAINING IS REQUIRED?

A degree in equine science is beneficial but not required

THE FOLLOWING HIGH SCHOOL COURSES ARE RECOMMENDED...

Agricultural education, biology, anatomy, animal science, mathematics

TYPICAL EMPLOYERS

Auction companies, bloodstock agencies, breeding farms, racing companies or you may be self-employed

FUTURE JOB MARKET/OUTLOOK



SUGGESTED PROFESSIONAL ORGANIZATIONS & ASSOCIATIONS

- Thoroughbred Owners & Breeders Association
- American Society of Equine Appraisers
- National Thoroughbred Racing Association

AVERAGE ANNUAL FULL-TIME SALARY

\$30,000